



Montana Lottery Commission Meeting Minutes

9:00am

November 30th, 2023

1. Call to Order and Roll Call (00:03:24) – Establish a Quorum- Introduction of Board & Staff Members

Commissioners Present:

Leo Prigge, (CPA) Commission Chair
Jon Metropoulos, (Attorney) Commissioner
Tony Harbaugh (Retired Sheriff) Commissioner
Steve Morris (Retailer Public Representative) Commissioner
Janna Taylor, (Public Representative) Commissioner

Commissioners Absent:

None

Directors Present:

Scott Sales, Montana Lottery Director
Bryan Costigan, Security Director
Armond Sergeant, Finance Director
Philip Charpentier, IT Director
Anne Charpentier, Marketing and Sales Director

Lottery Employees Present:

Logan Jackson, Sales Manager
Jay Boughn, Instant Product Manager
Dan Iverson, Content Manager
Chase Peaslee, Online Product Manager
Celina Becton, Marketing Insights Associate
Brady Schulz, Sports Betting Coordinator
Kassie Kultgen, Quality Assurance Analyst Supervisor

Guest:

Ben Kamerzel, Intralot General Manager

Scott Richner, Scientific Games

Ronda Wiggers, Montana Coin Operators Association

Shauna Helfert, GIA

Pat Johnston, New Account Manager for Intralot

2. Opportunity for Public Comment asked by Leo Prigge, Commission Chair (05:30:00)

a. Nancy Sanders- Online Comment (00:05:54)

i. Was unable to comment due to technical difficulties. (00:08:33)

3. Financial Report presented by Armond Sergeant, Finance Director (00:09:22)

a. Statewide Audit update (00:09:28)

b. Net Position (00:10:03)

c. Revenue and Expenses (00:14:22)

d. Budget and Actual (00:19:52)

e. Revenue by Game (00:20:43)

f. Motion (00:25:06) and Approval (00:25:25)

4. Information Technology Updates given by Philip Charpentier (00:26:00)

a. Update on "Lost Fund" cases with Sports Bet (00:26:03)

b. Montana Millionaire Season (00:27:43)

c. Semi Annual Switch over (00:28:09)

d. House Keeping (00:28:57)

e. Procurement (00:29:30)

5. Intralot Report (00:30:30)

a. Introduction of Pat Johnston taking over for Ben Kamerzel

6. Marketing and Sales Report (00:32:16)

a. Marketing and Sales update (00:32:16)

b. Lucky Everyday Promotion (01:17:19)

c. Motion (01:17:14) and Approval (01:17:42)

7. Security Report (01:22:38)

a. Ticket Issues (01:22:59)

i. Not understanding the bet placed. (01:23:40)

ii. Destroyed or Damaged Tickets (01:24:47)

iii. Alteration or Counterfeit tickets (01:26:03)

iv. System Issues (01:30:26)

8. Directors Report (01:31:28)

a. Intralot Contract Amendment (01:33:55)

b. Motion (01:39:36) and Approval (01:39:57)

9. Other Business (01:40:05)

a. Other Public Comment ((01:40:08)

i. Ronda Wiggers, Montana Coin Operators Association (01:40:12)

- Correction on the Agenda

b. Next Meeting Date: March 14th, 2024 (01:42:03)

10. Adjournment (01:44:30)